

Board Meeting Via Zoom Tuesday, June 25th 5:30 pm

## Grant/Adams Quarterly Performance Report July 1, 2023 – March 31, 2024

## **Donated Car Helps A Single Mom Go Farther**

In February SkillSource received a donated car from a member of our Wenatchee community. The car was in need of some maintenance, but otherwise was in great shape. Lisa Romine, SkillSource CEO, received the keys and the title from the prior owner, Lucy Clark. SkillSource then used supportive service funds to get the donated car road-ready so it could be passed along to a participant in need of transportation to get to work and training.

Darlene is a single mother of two who was new to Moses Lake, and needed a good job. She attended the SkillSource Job Fair and was approached by a staff member to find out how her search was going and if she could use some help. Darlene learned that SkillSource partners with local businesses to develop on-the-job training opportunities to help trainees earn while they learn. Armada Corp, a local collection agency, had an opening that



seemed to be just the right fit for Darlene so SkillSource connected her to Amanda Sampley, the manager at Armada. Shortly thereafter, Darlene was hired to train on the job!

SkillSource worked with Armada on a training plan and also provided Darlene with support services, including appropriate work attire and connections to housing and other resources for her children. Since being hired by Armada, Darlene has learned new computer skills, mail handling, front desk duties, state and federal collection laws, coding, typing, and how to handle lawsuits. We are so happy to see Darlene thrive in her new position, and we are grateful to Armada for partnering with SkillSource to help find and train great candidates like Darlene!

In April the donated car received its final repairs, including new brakes, fluids and tires and a thorough detailing. Ken Johnson, SkillSource Board Member and local business owner, came by to present Darlene with



the car, keys, and title of ownership to Darlene. The entire Armada team came out to the parking lot to celebrate! Darlene recently had to rent a U-Haul truck in order to get groceries, which not only isn't financially sustainable, it's an obstacle to self-sufficiency. Today, that obstacle is gone. And Darlene now has the means to transport herself to work, to support her children as they grow, and to continue confidently on her road to success!

Thank you to everyone who helped make this incredible opportunity possible. When community shows up for each other, we all go farther.

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Registration & Exit	Actual	Annual Goal						
Total Served	398	455						
Adults								
Registered	87	81*						
Placement Rate (% employed at exit)	92%	77%						
Credential Rate (% trained in voc ed who earn a credential)	55%	83%						
Dislocated Workers	5							
Registered	31	45*						
Placement Rate (% employed at exit)	78%	82%						
Credential Rate (% trained in voc ed who earn a credential)	100%	65%						
Youth								
Registered	87	61						
Placement Rate (% of youth employed or in post sec ed)	80%	60%						
Credential Rate (% youth who achieved a HSD or GED)	70%	50%						

Discretionary Grant Enrollments: Federal EcSA: 29/28; State EcSA 55/37; QUEST DWG 32/26 \* New goals following DW—> Adult transfer

Derticinente in	23-24 Students (YTD)			22-23 Students (Year Total)				
Participants in Occupational Education	Big Bend	WVC	WVC Omak	Other	Big Bend	wvc	WVC Omak	Other
Health Care	11	14	10	14	18	26	6	13
Office/Misc	4	5	0	9	8	11	1	9
Industrial & Technical	6	6	0	40	21	6	0	61

Workforce Investment Fiscal	Budget Mod 1	Expenditures	Expenditure Rate	Obligation Rate		
Career Services	1,168,604	767,608	66%	89%		
Work Based Training						
On-The-Job / Incumbent Worker Training	161,400	49,843	31%	44%		
Work Experiences / Project Learning	193,866	106,675	55%	68%		
Occupational Education	299,840	203,688	68%	85%		
Healthcare		35,842				
Office/Other		2,985				
Industrial/Technical		164,0861				
Basic Education						
Secondary Education	148,020	106,372	72%	96%		
Computer Basics	72,001	34,494	48%	64%		
Support and Incentives	275,402	101,689	37%	57%		
Total	2,319,133	3,370,369	59%	80%		
Added Business Navigator and Community Reinvestment						