

Board Meeting
Via Zoom
Tuesday, June 24, 5:30 PM

## **Grant/Adams Quarterly Performance Report July 1, 2024 – March 31, 2025**

## **Harvesting Success with Locally Grown Talent**

Okanagan Specialty Fruits (OSF), a 25 year old company, officially opened its first Apple Slicing Facility in Moses Lake in September 2023. This was the a significant undertaking as they had to build from the ground up, including ensuring compliance with state and federal regulations, and building their workforce through hiring and upskilling employees.

"We were faced with hiring a high volume of people," shared Alicia Devereux, Human Resource Manager, OSF. "Knowing SkillSource could support us in being able to hire individuals that were a culture, values, and experience fit for our company, and then being a training resource to upskill individuals to meet the needs of the organization was a huge asset in our recruiting strategies."

Pedro Barreras, Jr., was employed as a Health and Safety Coordinator with OSF. Pedro wanted to grow professionally, to acquire new skills so he could take on more responsibility with the company. OSF worked with SkillSource to set up an Incumbent Worker Training (IWT) agreement for Pedro so he could get on a track to gain those essential skills for his growth, and to meet the human resource needs of the company.

Pedro aimed to obtain his Certified Safety Manager (CSM) certificate from the National Association of Safety Professionals, a rigorous 40-hour course. Through the IWT agreement, SkillSource shared the cost of the training, an investment that paid off for Okanagan Specialty Fruits, and for Pedro. Pedro successfully finished the CSM certification in October 2024. This led directly to his promotion to Health and Safety Manager in January 2025, and a bump in pay and benefits!

Pedro's journey demonstrates how OSF's commitment to employee development, combined with SkillSource's workforce development resources, cultivates success. By investing in local talent and upskilling employees, OSF not only strengthens its own workforce but also contributes to the economic growth of the Moses Lake community. This is the power of partnerships, and the impact of thoughtful investments on training and developing local talent.

Congratulations to Pedro and Okanagan Specialty Fruits!





Registration & Exit	Current Actual	Annual Goal
Total Served	644	523
Adults		
Registered	107	108
Placement Rate (% employed at exit)	87%	80%
Credential Rate (% trained in voc ed who earn a credential)	83%	82%
Dislocated Workers	3	
Registered (includes 7 incumbent worker trainees)	33	59
Placement Rate (% employed at exit)	100%	81%
Credential Rate (% trained in voc ed who earn a credential)	_	81%
Youth		
Registered	99	110
Placement Rate (% of youth employed or in post sec ed)	70%	65%
Credential Rate (% youth who achieved a HSD or GED)	59%	51%

Discretionary Grant Enrollments/Goals: Federal EcSA: 12/12; State EcSA 77/44

Participants in	24-25 Students (YTD)				23-24 Students (Year Total)			
Occupational Education	Big Bend	WVC	WVC Omak	Other	Big Bend	wvc	WVC Omak	Other
Health Care	22	24	17	14	17	17	13	15
Office / Misc	9	6	0	7	6	5	0	9
Industrial & Technical	14	8	1	61	12	6	0	63

Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
Career Services	1,401,862	993,019	71%	95%
Work Based Training				
On-The-Job / Incumbent Worker Training	181,320	50,968	28%	41%
Work Experiences / Project Learning	186,370	149,163	80%	94%
Occupational Education	324,858	255,229	79%	93%
Healthcare		48,508		
Office/Other		9,108		
Industrial/Technical		197,613		
Basic Education				
Secondary Education	202,103	123,692	61%	82%
Computer Basics	115,336	39,622	34%	46%
Support and Incentives	671,353	532,952	79%	99%
Total	3,083,112	2,144,645	70%	90%