



Board Meeting  
Via Zoom @ 5:30pm  
Tuesday, December 2nd, 5:30 PM

## Chelan/Douglas Quarterly Performance Report

July 1, 2025 - September 30, 2025

### Matched Savings Unlock New Life Levels

People are turning Matched Savings Accounts into tangible, life-changing achievements. For every dollar saved, a matching investment is added — supporting goals like buying a home, paying for education, or starting a business. The Matched Investment Savings Account (MISA) opportunity is a part of the Washington State Department of Commerce’s Community Reinvestment initiative. As part of a broader network of services that includes career navigation, skills training, and financial coaching, MISA helps Washington residents build real and lasting stability. The impact can be seen in the everyday successes of people across North Central Washington — each saving, striving, and achieving, making progress towards self-sufficiency.

**Starting a Business:** When Nayeli Cabrera came to SkillSource, she was focused on building a career and a steady life for herself and her young son. Through Matched Savings she earned during her skills training, she paid off her car loan and is now prepared to open her own in-home daycare business.

Last month, Nayeli joined SkillSource staff at the Wenatchee center to share her experience during a visit from Representative Brian Burnett. Nayeli described, through tears, how — because of the training she received and the savings and matched investment funds — she is the first in her family to buy a new car, pay it off, and start a business. And now she has her sights set on continuing her education in early childhood development, laying the groundwork for a strong, independent future for herself and her family.

**Buying a Home:** Richy first heard about the Matched Investment Savings opportunity during an orientation at Wenatchee Valley College where he received a training scholarship through Economic Security for All (EcSA). At the time, homeownership felt out of reach. “I was nowhere near being eligible to buy a home,” he said. “The idea of financial freedom seemed like something I’d only ever hope for.”

Guided by staff at SkillSource and Wenatchee Valley College, Richy stuck with it and built momentum. “Each step gave me more confidence,” he said. “Their support made all the difference when the process felt overwhelming.” When his savings were matched, everything shifted. “The matched savings made the impossible possible,” Richy said. “With the funds, I was able to purchase a home. That achievement has changed my daily life entirely — giving me stability, security, and the opportunity to build a future for myself and my family.”

He’s now looking ahead with confidence. “If MISAs hadn’t been available, I truly believe I would still be struggling to find stability,” he said. “This program changed the trajectory of my life.”





# Registration & Exit

Current Actual

Annual Goal

**Total Served** **290** **576**

## Adults

Registered	65	63
Placement Rate (% employed at exit)	80%	80%
Credential Rate (% trained in voc ed who earn a credential)	75%	82%

## Dislocated Workers

Registered (includes incumbent worker trainees)	20	71
Placement Rate (% employed at exit)	80%	81%
Credential Rate (% trained in voc ed who earn a credential)	100%	81%

## Youth

Registered	33	44
Placement Rate (% of youth employed or in post sec ed)	NA	65%
Credential Rate (% youth who achieved a HSD or GED)	NA	51%



Discretionary Grant Enrollments/Goal: State EcSA 50/34

Participants in Occupational Education	25-26 Students (YTD)				24-25 Students (Year Total)			
	Big Bend	WVC	WVC Omak	Other	Big Bend	WVC	WVC Omak	Other
Health Care	10	11	14	10	23	24	20	15
Office / Misc	9	2	0	4	9	7	0	7
Industrial & Technical	7	6	0	10	16	9	1	74



Workforce Investment Fiscal	Budget	Expenditures	Expenditure Rate	Obligation Rate
<b>Career Services</b>	<b>1,144,127</b>	<b>286,515</b>	<b>25%</b>	<b>88%</b>
<b>Employer Based Training</b>				
On-The-Job / Incumbent Worker Training	120,357	13,348	11%	28%
Work Experiences / Project Learning	156,187	45,849	29%	42%
<b>Occupational Education</b>	<b>132,941</b>	<b>14,575</b>	<b>11%</b>	<b>38%</b>
Healthcare		5,984		
Office/Other		800		
Industrial/Technical		7,791		
<b>Basic Education</b>				
Secondary Education	490,182	116,095	24%	95%
<b>Support and Incentives</b>	<b>147,102</b>	<b>8,037</b>	<b>5%</b>	<b>42%</b>
<b>Total</b>	<b>2,190,896</b>	<b>484,419</b>	<b>22%</b>	<b>77%</b>